# Tribhuvan University

### **Institute of Science and Technology**

### **Model Question Paper**

Course Title: Introduction to Management Full Marks: 60
Course No.: MGT 205 Pass Marks: 24

Time: 3 hrs.

 $Group A \qquad (1x10=10)$ 

### Answer all the questions.

- 1. Give specific answer to the following questions:
  - a. What is management?
  - b. Write three principles of scientific management.
  - c. Write four components of internal environment.
  - d. What is planning?
  - e. Write down four steps of MBO process.
  - f. Write down any three types of organization.
  - g. What is centralization?
  - h. Write with which theory the name of Psychologist Abraham Maslow is associated with in the field of management?
  - i. Write any three barriers in effective communication.
  - j. What is quality assurance?

## $\underline{\mathsf{Group}\;\mathsf{B}}\qquad \qquad (2\mathsf{x}10=20)$

#### Answer two questions from this section, but question no. 4 is compulsory.

- 2. What do you understand by group decision making? Write down the strength and weakness of group decision making.
- 3. What is controlling? Discuss the type of control system.
- 4. Read the case given below and answer the questions given:

Mr. Huta Ram Vaidya is an agri-engineer and is in his old age. He is already retired from government service, he is known in the country as a leader of Save the Bagmati Campaign, despite of his old age, he is a very active in his mission. He is not paid for this campaign.

When he was asked why he is involved in this campaign, he said that Bagmati is a holy river and a beauty of the city. This has to be protected for future generation. Therefore, I feel great satisfaction from this involvement. My mission is to see a clean Bagmati river flowing across Kathmandu city.

Question: Explaining the Maslow's hierarchy of need theory, describe the motivation behind the Vaidya's involvement in Save the Bagmati Compaign.

**Group C** (6x5=30)

#### Attempt any six questions from this section.

5. Briefly describe the system theory of management.

- 6. Discuss the external environment that influences the organization's ability to attain goals.
- 7. Describe the types of planning.
- 8. Compare between line and line & staff types of organization.
- 9. Explain the Managerial Grid Theory of leadership with the help of a figure.
- 10. What is communication? Discuss formal and informal communication.
- 11. What is MIS? Discuss its importance for an organization.
- 12. Describe the sources of conflict.

#### **Tribhuvan University**

### **Institute of Science and Technology**

2066

Bachelor Level/Second Year/Third Semester/Science Full Marks: 60

Computer Science and Information Technology (MGT 205) Pass Marks: 24

(Introduction to Management) Time: 3 hours.

Candidates are required to give their answers in their own words as for as practicable. The figures in the margin indicate full marks.

 $Group A \qquad (1x10=10)$ 

- 1. Write specific answer to the following questions:
  - (a) Who is the father of Scientific Management?
  - (b) Write a definition of management.
  - (c) What is ethics in management?
  - (d) What is a system?
  - (e) What do you understand by the principle of Span of Control?
  - (f) List any three advantages of Line Organization.
  - (g) What physiological needs are as described in Maslow's Hierarchy of Needs?
  - (h) Write any three sources of conflict.
  - (i) What can be understood by '1,1' in explaining Managerial Grid Theory?
  - (j) What do you understand by Corporate Social Responsibility?

Group B (2x10=20)

### Answer any two questions, but question no. 4 is compulsory.

- 2. Explain the contribution of Administration Management Theory.
- 3. Explain the types of planning in detail.
- 4. Read the case given below carefully and answer the question:

Ms. Chemjong is General Manager of Nepal Net P. Ltd. There are 65 employees working under her. It is software a development company and about 80% employees are programmers and software engineers, and 20% are administrative and support staffs. She is very strict with her administrative and support staffs. She wants all of them to be in their office at specified time and be in the office during their office hour. On the other hand, with programmers and software engineers Ms. Chemjong is very liberal and friendly. There is no fixed work hour for them and she says that at "the specified time I need output. The rest of the thing related to work is to be decided by you".

#### Questions:

Defining leadership explain with the help of the situation in the case what type of leadership you find on Ms. Chemjong?

**Group C** (6x5=30)

# Attempt any six questions:

- 5. What are the skills required for a manager?
- 6. Describe internal environment of management.
- 7. What do you understand by Human Resource Management? Briefly describe.
- 8. What is contingency approach in management?
- 9. What is decision making? Explain briefly.
- 10. Describe briefly the concept of TQM.
- 11. What do you understand by the term conflict?
- 12. Write a program to find the cube of given integer using inline function.
- 13. Briefly describe the barriers to effective communication.

#### **Tribhuvan University**

### **Institute of Science and Technology**

2067

Bachelor Level/Second Year/Third Semester/Science Full Marks: 60

Computer Science and Information Technology (MGT 205) Pass Marks: 24

(Introduction to Management) Time: 3 hours.

Candidates are required to give their answers in their own words as for as practicable. The figures in the margin indicate full marks.

<u>Group A</u> (1x10=10)

- 1. Write specific answer to the following questions:
  - (a) What is the theory developed by Douglas McGregor?
  - (b) What is leadership?
  - (c) What is MBO?
  - (d) What is programmed decision making?
  - (e) What do you understand by the principle of order under principle of management?
  - (f) List any three limitations of functional organization.
  - (g) What is conflict?
  - (h) What is quality control?
  - (i) What is flexible plan?
  - (j) What is Management Information System?

Group B (2x10=20)

### Answer any two questions, but question no. 4 is compulsory.

- 2. Discuss in detail the Corporate Social Responsibility?
- 3. Describe in detail the Managerial Grid Theory.
- 4. Read the case given below carefully and answer the question:

Mr. Sharma is a Section Officer of District administration Office (DAO) of Kaski. He is transferred to DAO of Koshi. He is on the process of leaving Kaski.

Other employees of Koshi, who have not seen Mr. Sharma before start discussing about Mr. Sharma's character and qualities. They know much information about Mr. Sharma including his weakness in performing assigned tasks.

#### **Questions:**

Describe the role of communication; explain how the employees at Koshi might have received the information of Mr. Sharma before his joining that office.

Group C (6x5=30)

Attempt any six questions:

- 5. Describe briefly the system concept in management.
- 6. What role do ethics play in organization? Briefly explain.
- 7. Describe why planning in important?
- 8. Discuss what do you understand by decentralization?

- 9. What do you understand by hierarchy of planning?
- 10. Briefly describe the contribution of behavior science theory in management.
- 11. Discuss the functions of management.
- 12. Why quality assurance is important in management? Explain briefly.